

## HOW THEY ALL GOT RICH.

Uncle Bob Tells About a Boy Who Worked Hard.



Uncle Pluck and Diligence Brought Him to the Top.

That Staten Island Is Now Thanks to Him.

Let me see, Little Man, we've talked about one boy who got rich by saving his pennies; another who stuck to a thing till he had done it and a third who talked himself into a fortune.

Well, now we will hear the story of a boy who, though born very poor, indeed, and with only half a chance in the world, got rich, honors, health and true happiness out of work.

Work? Why he loved it! And he loves others who work.

This boy was born at Churchville, near Toronto, in Canada, fifty-six years ago, and now he is such a round robin of a great man that he is claimed by both the United States and Canada.

His first money was earned in the field as a laborer at 50 cents a week.

All the book-learning he has got at the public schools, and when he was sixteen years old he began his business life as a "prentice in the North American printing office in Toronto.

After four years he was entitled to be called a "four printer." He was a regular hard worker. He could set type like lightning, but there wasn't room to grow in that business, and when he'd got to the top of that ladder, he sought and got a job as a reporter on the Toronto Globe newspaper.

The editor was quick to see what a worker the new reporter was, and he set him to reporting business news in the commercial department of the paper.

Of course, the reporter has to study and learn all he can about the thing that he is reporting, and soon this young reporter had learned a great deal about business, and his reports became famous for the sound business sense—common sense—he put into them.

They attracted the attention of R. G. Dun & Co., who ran a big mercantile agency then, as they do now, and they found out that the reporter's name was Erastus Wiman. They asked Erastus Wiman to take charge of their Ontario branch office, although he was only twenty-six years old.

Hard work had done it, and hard work reduced the business of the Ontario branch to a perfect system. That made R. G. Dun & Co. send Erastus Wiman to take care of their Montreal branch, a much more important office, and finally, when he was only thirty-three years of age, he was asked to come to New York and accept a partnership in the great concern.

That was in 1867, and Erastus Wiman has lived on Staten Island all these twenty-three years and "grown up with the country." In fact, he has helped to make Staten Island grow in beauty, population, wealth and importance, and there is hardly an improvement on that beautiful island that Erastus has not projected and put through.

They have a rapid transit railroad there. Erastus did it. Fine ferryboats carry thousands of people to and from New York every day. Erastus is at the bottom of it.

The Baltimore and Ohio Railroad has its eastern terminus on Staten Island, and its yards are filled with long trains of cars unloading into vessels at the wharves or receiving cargoes from other ships. Erastus, again.

By and by there will be bridges across the Kills from Jersey City to Staten Island, and the hilly lands will be dotted with beautiful houses filled with happy, healthy people who can look far out upon the ocean to the east, New York Bay and the cities to the north, Sandy Hook to the south and the blue hills of Jersey to the west, and people will say that all this is a monument to Erastus Wiman and his genius for work.

By and by, too, the Dominion of Canada will get married to Uncle Sam, and the Canadians will march proudly under the Stars and Stripes and help us elect our Presidents, and people will point at Erastus Wiman and say he was the chief of the match-makers who brought about the wedding, and perhaps the new United States, extending from Labrador to Texas, and from Alaska to the Florida Keys, will want to elect the Canadian boy to be President of the great continent of North America.

Who knows?

You see, Erastus never imagined himself into riches. He was no rainbow chaser. He didn't get the idea into his head that he could invent perpetual motion, nor devilish schemes out of cucumbers. He had no notion of making a million out of a patent of clonopsis or anything of the kind.

He just worked. He used the intelligence that nature had blessed him with, and when he saw a good thing he took hold of it and by dint of hard work made it a better thing.

He knew no short cut to fortune. He went by the beaten road, only he knew which side of the road had the best track.

## AND HE STUCK TO IT, AVOIDING RATS, BUT KEEPING STRAIGHT AHEAD.

Says Erastus Wiman himself: "It is, perhaps, most fortunate that it is not always within the power of young men to acquire fortunes by speculations, by combinations, by inventions, or by the application of the inventions of others. The legitimate trade, the honest plodding routine of life, is the true basis for all good fortune; and, what is better, is the true preparation for its enjoyment, and its retention, if ever it is achieved. It may not be within the power of many a young man to acquire a great fortune, but it is within the power of all to merit the application of the words of the philosopher: 'It is not in mortals to command success. We will do better—we will deserve it!'"

Wiman won success because he deserved it. He has always been on the side of progress. He is fond of home, and he works for better homes for the working-man.

He loves sports, and he gives liberally from his purse in the support of all kinds of healthful sports. For years he maintained the old Metropolitan Baseball Club.

He has a fine stable, for he loves horses. He has a fine home, for he loves his family. He is among the foremost whenever his native land or his adopted country celebrates a National festival.

In Canada he is honored and loved. At Toronto there are the Wiman Free Baths, which cost him \$15,000. He is the proprietor of New York's Canadian Club, and has done his best to teach the people of New York the great Canadian game of lacrosse.

He was a hard fighter for the abolishment of imprisonment for debt, and on Staten Island he has built hundreds of houses for working people, renting them at \$300 a year, and after a term of years giving the houses to the tenants or, if they die, to their wives or children.

Wiman is an American. He is too broad, too generous-hearted to be simply a Canadian or a Yankee. He is both in one. He gave \$100,000 towards the statue of Horace Greeley, that is some day to stand in City Hall Park, and his name goes down on the subscription list for any public enterprise and for a handsome sum.

For years he has been telling Canadians and Americans at every chance that Canada ought to join the United States, and he has about convinced the people on both sides of the St. Lawrence and the Great Lakes.

Erastus Wiman first earned fifty cents a week as a digger in the ground. Now he gets \$2,000 a week from the R. G. Dun Mercantile Agency, besides a large income from his railroad, telegraph and other businesses, and he got it all by work.

There is not another rich man in the metropolis who works as hard as Wiman. He begins at 6:30 in the morning looking over the business letters that have come in overnight before he has his breakfast.

His shorthand writer calls at his beautiful Staten Island home before any of the rest of the family are out of bed, and Mr. Wiman tells him rapidly what to say to Smith, what to Brown, and what to each of the other men who have written asking questions, offering to buy, or offering to sell him something.

At 8 o'clock the shorthand clerk starts for New York, where he will write out all those letters, and Mr. Wiman sits down to breakfast with his family.

When he gets to town all he has to do is to sign his name to the letters. Then he is very busy till noon, and after that for an hour he sees people who have called on business at his office.

Of late Mr. Wiman has used a phonograph till the shorthand man arrives in the morning. He tells the phonograph what he wants written in his letters, and the stenographer carries it away with him to the office, where he puts a key and the phonograph repeats the words that Mr. Wiman has spoken into it.

That is because Mr. Wiman's clerks can't stand it to work as many hours as Mr. Wiman does. He is a man of iron.

In spite of all this hard work, there are but few gray hairs among the brown locks that adorn his massive head. He is of medium height, and though fifty-five years old, he does not appear to be more than forty. He is broad-shouldered and sturdied. He has a kindly face and a genial eye that is the window to a generous soul. Uncle Ben.

## \$15,000 FOR A JUDGESHIP.

Judge McAdam's Campaign Contribution Disclosed Under Oath.

One day remains in which candidates at the recent election must file statements of their campaign expenses, or be guilty of a violation of the Corrupt Practices section of the Penal Code, which means imprisonment at once, and the loss of the office to which they were elected.

Knowledge of this fact has caused a stampede to the County Clerk's office to-day of the would-be office-holders.

Mayor Grant is among the latest to file his expense bill. He acknowledges that he expended the sum of \$15,000 in advertising, and that he spent \$1,000 for printing and distributing, \$1,000 for holding, distributing and mailing circulars, and that he spent \$1,000 for the purchase of a motor car.

When he was asked to file his statement, he was asked to file his statement with the County Clerk's office, and he was asked to file his statement with the County Clerk's office, and he was asked to file his statement with the County Clerk's office.

By and by, too, the Dominion of Canada will get married to Uncle Sam, and the Canadians will march proudly under the Stars and Stripes and help us elect our Presidents, and people will point at Erastus Wiman and say he was the chief of the match-makers who brought about the wedding, and perhaps the new United States, extending from Labrador to Texas, and from Alaska to the Florida Keys, will want to elect the Canadian boy to be President of the great continent of North America.

Who knows?

You see, Erastus never imagined himself into riches. He was no rainbow chaser. He didn't get the idea into his head that he could invent perpetual motion, nor devilish schemes out of cucumbers. He had no notion of making a million out of a patent of clonopsis or anything of the kind.

He just worked. He used the intelligence that nature had blessed him with, and when he saw a good thing he took hold of it and by dint of hard work made it a better thing.

He knew no short cut to fortune. He went by the beaten road, only he knew which side of the road had the best track.

## NEWS OF PLAYS AND PLAYERS

Realism that Drew Real Blood in "The Inspector" Last Night.

Serious Illness of Lily Post—Julia Marlowe's Typhoid Fever.

John K. Keeler had a very trying experience last night at the final rehearsal of "The Inspector" at the New Park Theatre. Mr. Keeler has a rather melodramatic sense, and Miss Lillian Hudson Collier, who, it is said, has to play the part of the Inspector's wife, is a very good actress.

A doctor was sent for, and it was found necessary to sew up the wound, five stitches being made. Mr. Keeler's arm was placed in a sling, and he was taken to his home. Later in the evening he went into Palmer's Theatre looking very pale and tired out. "It was a most unfortunate affair," he said, "but it was the fault of the property-man. It was Miss Collier. Yes, it was realism with a vengeance. Yes, I hope I shall be able to appear at the opening performance of 'The Inspector,' and I presume that I shall."

The Pantliore-Burnett show is not dead yet by any means. It has shown a willingness to die, but is invariably being tickled back to life. The latest is a new play, "The Inspector," which cost him \$15,000. He is the proprietor of New York's Canadian Club, and has done his best to teach the people of New York the great Canadian game of lacrosse.

He was a hard fighter for the abolishment of imprisonment for debt, and on Staten Island he has built hundreds of houses for working people, renting them at \$300 a year, and after a term of years giving the houses to the tenants or, if they die, to their wives or children.

Wiman is an American. He is too broad, too generous-hearted to be simply a Canadian or a Yankee. He is both in one. He gave \$100,000 towards the statue of Horace Greeley, that is some day to stand in City Hall Park, and his name goes down on the subscription list for any public enterprise and for a handsome sum.

For years he has been telling Canadians and Americans at every chance that Canada ought to join the United States, and he has about convinced the people on both sides of the St. Lawrence and the Great Lakes.

Erastus Wiman first earned fifty cents a week as a digger in the ground. Now he gets \$2,000 a week from the R. G. Dun Mercantile Agency, besides a large income from his railroad, telegraph and other businesses, and he got it all by work.

There is not another rich man in the metropolis who works as hard as Wiman. He begins at 6:30 in the morning looking over the business letters that have come in overnight before he has his breakfast.

His shorthand writer calls at his beautiful Staten Island home before any of the rest of the family are out of bed, and Mr. Wiman tells him rapidly what to say to Smith, what to Brown, and what to each of the other men who have written asking questions, offering to buy, or offering to sell him something.

At 8 o'clock the shorthand clerk starts for New York, where he will write out all those letters, and Mr. Wiman sits down to breakfast with his family.

When he gets to town all he has to do is to sign his name to the letters. Then he is very busy till noon, and after that for an hour he sees people who have called on business at his office.

Of late Mr. Wiman has used a phonograph till the shorthand man arrives in the morning. He tells the phonograph what he wants written in his letters, and the stenographer carries it away with him to the office, where he puts a key and the phonograph repeats the words that Mr. Wiman has spoken into it.

That is because Mr. Wiman's clerks can't stand it to work as many hours as Mr. Wiman does. He is a man of iron.

In spite of all this hard work, there are but few gray hairs among the brown locks that adorn his massive head. He is of medium height, and though fifty-five years old, he does not appear to be more than forty. He is broad-shouldered and sturdied. He has a kindly face and a genial eye that is the window to a generous soul. Uncle Ben.

They have a rapid transit railroad there. Erastus did it. Fine ferryboats carry thousands of people to and from New York every day. Erastus is at the bottom of it.

The Baltimore and Ohio Railroad has its eastern terminus on Staten Island, and its yards are filled with long trains of cars unloading into vessels at the wharves or receiving cargoes from other ships. Erastus, again.

By and by there will be bridges across the Kills from Jersey City to Staten Island, and the hilly lands will be dotted with beautiful houses filled with happy, healthy people who can look far out upon the ocean to the east, New York Bay and the cities to the north, Sandy Hook to the south and the blue hills of Jersey to the west, and people will say that all this is a monument to Erastus Wiman and his genius for work.

By and by, too, the Dominion of Canada will get married to Uncle Sam, and the Canadians will march proudly under the Stars and Stripes and help us elect our Presidents, and people will point at Erastus Wiman and say he was the chief of the match-makers who brought about the wedding, and perhaps the new United States, extending from Labrador to Texas, and from Alaska to the Florida Keys, will want to elect the Canadian boy to be President of the great continent of North America.

Who knows?

You see, Erastus never imagined himself into riches. He was no rainbow chaser. He didn't get the idea into his head that he could invent perpetual motion, nor devilish schemes out of cucumbers. He had no notion of making a million out of a patent of clonopsis or anything of the kind.

He just worked. He used the intelligence that nature had blessed him with, and when he saw a good thing he took hold of it and by dint of hard work made it a better thing.

He knew no short cut to fortune. He went by the beaten road, only he knew which side of the road had the best track.

## 273 DROWNED.

Further Details of the Disaster to the Serpent.

She Sank So Quickly None Could Reach the Deck.

The Admiral to Investigate Reports of Her Weakness.

(SPECIAL CABLE TO THE EVENING WORLD.) LONDON, Nov. 13.—From despatches from Coruna give a more detailed story of the foundering of the British torpedo cruiser Serpent in Monday night's storm.

The disaster occurred at 11 o'clock, and the night was terribly dark.

The doomed vessel struck with a shock that tore her keel off and stove a great hole in her bottom.

Then the waves washed her off into deep water, where she immediately foundered.

It appears that most of the officers and crew of the Serpent were below when she struck, and so quickly did the sinking follow the shock that none of them had time to reach the deck.

Nor were those who were already on deck able to launch a boat.

The escape of the three sailors who managed to reach the shore was simply miraculous, and their rescued and weak condition gave evidence of the terrible struggle they had been through.

They will come to England as soon as they are able to leave the hospital.

They will then be called to testify before the Admiralty as to the condition of the Serpent and whether there were grounds for the prevalent reports of her weakness.

The number of officers and men lost on the Serpent is still given at 273.

Many of those who perished leave families in England, and the distress over the awful disaster is widespread.

The Queen has sent out special assurances of her grief and sympathy.

## HIS FATE IN THE BALANCE.

The Testimony in Waterman's Trial for Killing Doran All In.

Asa Waterman, the well-known manager of Williamsburg's Lyceum Theatre, who is on trial for the murder of Peter Doran, while in the company of the latter's wife, on the night of April 13, last, appeared in court yesterday when brought into the Brooklyn Court of Sessions by Warren Bryner this morning.

His counsel, lawyer Werneberg, has made strenuous efforts to prove that his client killed Doran in self-defense and produced a large number of witnesses to testify to the fact.

Waterman's peaceful, inoffensive character, among them Capt. Rennie and Detective Hine, of the Sixth Police Precinct.

Mrs. Doran's mother, Mrs. Louise Peterson, her grandmother, Mrs. Kenworthy and Mrs. Lach, a grand aunt, all swore that Doran had threatened to assault Waterman. The principal witness was the wife of the man who was killed, Doran, who was in fear of his own life. He corroborated Mrs. Doran's story of the shooting.

Mrs. Doran, the petite and pretty cause of the terrible affair, was not in court this morning, and a large crowd of interested spectators was very much disappointed at not seeing her.

Waterman was recalled by Attorney Werneberg this morning and told of his discovering powder in his left wrist on the Monday following the murder, and of a severe cold he had contracted in the police cell.

John J. Soley, the theatrical agent of 12 West Twenty-second street, Michael J. Morris, of Astor, N. J., a merchant at Hilling 33rd street, A. Edwards, a merchant of 309 Third avenue, Louise Graft and her mother, Mrs. J. Graft, all swore that they saw Doran in the company of Waterman, and that Waterman was a good character and peaceful, quiet, inoffensive man.

Dr. John T. Johnston, of 153 Joralemon street, Brooklyn, swore that on Oct. 2, he examined Waterman and found that the drum on his right ear had been ruptured and destroyed, and that the injury might easily have resulted from a blow on the head, such as Doran is said to have given Waterman.

Dr. Johnston said that Waterman was entirely deaf in his right ear from the injury. Frank A. O'Reilly, of 125 Adams street, Brooklyn, who went to the Lyceum Theatre, swore that Doran had been seen there once before, and that he had seen Doran in the company of Waterman.

Dr. Johnston said that Waterman was entirely deaf in his right ear from the injury. Frank A. O'Reilly, of 125 Adams street, Brooklyn, who went to the Lyceum Theatre, swore that Doran had been seen there once before, and that he had seen Doran in the company of Waterman.

Dr. Johnston said that Waterman was entirely deaf in his right ear from the injury. Frank A. O'Reilly, of 125 Adams street, Brooklyn, who went to the Lyceum Theatre, swore that Doran had been seen there once before, and that he had seen Doran in the company of Waterman.

Dr. Johnston said that Waterman was entirely deaf in his right ear from the injury. Frank A. O'Reilly, of 125 Adams street, Brooklyn, who went to the Lyceum Theatre, swore that Doran had been seen there once before, and that he had seen Doran in the company of Waterman.

Dr. Johnston said that Waterman was entirely deaf in his right ear from the injury. Frank A. O'Reilly, of 125 Adams street, Brooklyn, who went to the Lyceum Theatre, swore that Doran had been seen there once before, and that he had seen Doran in the company of Waterman.

## TO-DAY AT THE HORSE SHOW.

Passing Upon Thoroughbred Stallions, Cobs and Four-in-Hands.

Awards of the Judges in Each Class—Enforcing a New Rule.

Nipping air in Madison Square garden this morning made the exercises preliminary to the opening competitive display in the fourth day of the Horse Show a welcome diversion for both man and beast.

The first show after a week was monopolized by saddle horses and riders, who were given first honors around the ellipse.

The trotters, roadsters and carriage horses made a lively exhibition in the ring as they whizzed around to skeleton stables, only to be given a more lively exhibition by the judges.

Spurts between friendly rivals were not infrequently followed by activity in the arena.

The trotters gave place to the sulkies, which were put through their paces in true warming-up fashion, and then came the first judging event of the day, that of thoroughbred stallions for getting entries. This was class 17 and numbered eight entries, representing a total of \$40,000 as an investment in horses.

The special committee for mounted pair policemen last evening was a decided innovation in the programme, and one that compelled admiration from the immense assemblage.

Three prizes were offered, \$25, \$10 and \$5, of which the first prize was offered by W. Bayard Cutting. The horses were taken to walk, trot and canter, and perform some other exercises as the judges required.

Eighteen policemen competed, with Roundman W. Egan in command. In a contest replete with interesting evolutions, Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance. Patrolman John J. Doolan, in the brown gelding, distinguished himself by his performance.

## M'KINLEY PRICES ARE UPON US.

A Galaxy of Gaudiums for the Laboring Classes.

(From New York.)

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll have to get along with one suit instead of two.

James Gould—If the new tariff makes clothing cost more, you'll